

# DETERMINANTS OF FOREIGN DIRECT INVESTMENT: A PANEL REGRESSION ANALYSIS OF INSTITUTIONAL, ECONOMIC, AND INFRASTRUCTURE FACTORS

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#### **Abstract**

This study examines how institutional quality and macroeconomic fundamentals influence foreign direct investment inflows (FDI) as a share of GDP in 20 countries across Africa and Asia from 2016 to 2023. We employ an Ordinary Least Squares (OLS) panel regression on 160 country-year observations to assess the impact of corruption, political stability, corporate taxation, infrastructure, economic development, and inflation on FDI. Diagnostic tests (residual analysis, multicollinearity via VIF, normality, and autocorrelation checks) are conducted to validate OLS assumptions. The results indicate that better transport infrastructure and lower corporate tax rates are significantly associated with higher FDI/GDP, holding other factors constant. Political stability also shows a positive relationship with FDI, reinforcing the importance of a stable governance environment. In contrast, the corruption perception index and inflation rate exhibit no statistically significant effects in the multivariate setting, possibly due to multicollinearity or the sample's regional characteristics. These findings align with much of the existing literature, though the insignificant corruption effect suggests that its influence may be indirect or captured by other variables. Policy implications include investing in infrastructure, maintaining competitive tax regimes, and strengthening political stability to attract FDI. The paper contributes to the understanding of FDI determinants in the post-2016 context, including the turbulent COVID-19 period, offering insights for policymakers in emerging economies.

**Keywords**: Foreign Direct Investment; Institutional Quality; Infrastructure; Corporate Tax Rate; Political Stability; Panel Data; OLS Regression

#### Introduction

Foreign direct investment (FDI) is widely regarded as a catalyst for economic development, bringing in capital, technology transfer, and employment opportunities to host countries. Governments, particularly in developing regions, vie to attract FDI as it can spur productivity

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and growth. Global FDI flows, however, have experienced volatility in recent years. The period 2016–2023 encompasses significant global events affecting FDI, including a sharp pandemic-induced decline in 2020 when FDI flows fell dramatically to levels last seen in 2005. After a partial rebound in 2021, global FDI faced another downturn of about 12% in 2022, totaling roughly \$1.3 trillion. These fluctuations underscore the importance of understanding the fundamental factors that drive FDI, especially in emerging economies.

Among the determinants of FDI, institutional quality has drawn considerable attention. Weak institutions – manifesting as pervasive corruption or political instability – are thought to deter foreign investors by raising risks and transaction costs. The Corruption Perceptions Index (CPI) from Transparency International scores countries on a scale of 0 (highly corrupt) to 100 (very clean). A higher CPI (indicating less corruption) is generally expected to encourage FDI inflows by signaling a more transparent, rule-based business environment. Empirical studies indeed suggest that corruption undermines investment; investors tend to avoid highly corrupt locations due to the lack of transparency and added costs. Similarly, political stability – measured by the World Governance Indicators (WGI) Political Stability index – is crucial for investor confidence. Political instability, involving frequent government change or civil unrest, increases uncertainty and has been found to significantly reduce FDI inflows. For instance, an unstable political climate can threaten property rights and contract enforcement, deterring long-term foreign investments. Prior research confirms that countries with lower political risk attract more FDI.

Macroeconomic fundamentals also play a pivotal role. Corporate tax rates directly affect the net returns of multinationals; higher tax burdens can dissuade FDI, especially for profit-seeking investments. Studies have found FDI to be quite sensitive to corporate tax rates – one meta-analysis reports a substantial semi-elasticity, indicating that higher taxes significantly reduce inbound FDI. In fact, a 10 percentage-point increase in the effective corporate tax rate has been estimated to reduce investment (including FDI) by about 2 percentage points of GDP. Infrastructure quality is another key factor: efficient transport and logistics infrastructure lowers operational costs and improves market access for foreign firms. A well-developed infrastructure removes barriers that might otherwise stifle foreign investors, enhancing a host country's competitiveness. The majority of empirical studies support the view that better infrastructure facilitates greater FDI inflows. Furthermore, market size and economic development, often proxied by GDP per capita, influence FDI – larger or wealthier markets attract market-seeking FDI by offering greater demand. Stable macroeconomic conditions, reflected in low inflation, are also conducive to FDI, as they preserve the value of returns and indicate prudent economic management.

This paper investigates how these institutional and macroeconomic factors jointly impact FDI inflows in a panel of African and Asian countries over 2016–2023. Focusing on this period allows us to capture recent dynamics, including the post-2015 investment climate changes and the COVID-19 shock. The sample covers 20 countries (10 African, 10 Asian) selected for their relevance to the FDI-development nexus. By including a region dummy (Asia = 1, Africa = 0), we also test whether there is an inherent regional difference in FDI performance after



controlling for the aforementioned factors. Past research raised the question of whether the determinants of FDI in Africa differ from elsewhere. Our approach sheds light on this by explicitly accounting for regional effects. Overall, this study aims to contribute to the FDI literature by providing up-to-date empirical evidence on the roles of institutional quality and macroeconomic fundamentals in attracting FDI, and by drawing policy lessons pertinent to emerging and developing economies.

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#### **METHODOLOGY**

#### **Data and Variables**

We constructed a balanced panel dataset of 20 countries (10 in sub-Saharan Africa and 10 in Asia) from 2016 to 2023, yielding 160 country-year observations. The dependent variable is FDI\_GDP, defined as net inflows of foreign direct investment as a percentage of GDP. This measure captures the relative scale of FDI inflows to the economy, facilitating cross-country comparison. FDI data were obtained from World Bank and UNCTAD sources (e.g., World Development Indicators and UNCTAD's investment reports).

The key independent variables reflect institutional and macroeconomic factors hypothesized to influence FDI:

- CPI\_Score: Corruption Perceptions Index, sourced from Transparency International's annual reports. It ranges from 0 to 100, where higher scores indicate lower perceived corruption (greater institutional integrity). We expect a positive sign, as less corruption should attract more FDI by reducing unofficial costs and risks.
- Region\_Dummy: A dummy variable for region (0 = African countries, 1 = Asian countries). This controls for unobserved regional characteristics and allows testing of any Asiavs-Africa difference in FDI after accounting for other factors.
- Corporate Tax Rate (%): The general statutory corporate income tax rate. Data were compiled from each country's tax authority records and OECD databases. We anticipate a negative coefficient, since higher corporate tax rates reduce the post-tax return on investment, potentially deterring FDI.
- Political Stability: An index from the World Bank's Worldwide Governance Indicators (WGI) project, measuring perceptions of political stability and absence of violence. The index is an aggregate in units of a standard normal distribution (approximately –2.5 to 2.5, with higher values indicating more stability). A positive effect on FDI is expected, as stability lowers political risk.
- Transport Infrastructure Index: A composite index reflecting the quality of transport and logistics infrastructure (such as roads, ports, and railways). We derived this from global indices (e.g., the World Bank's Logistics Performance Index and other infrastructure indicators). Higher values denote better infrastructure. Improved infrastructure is predicted to increase FDI by reducing transport costs and facilitating commerce.
- GDP per Capita (Log): The natural logarithm of GDP per capita (constant USD). This serves as a proxy for economic development and market size. A larger, wealthier market can





attract market-seeking FDI, suggesting a positive relationship. However, using the log form also accounts for diminishing marginal effect of market size.

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• Inflation Rate: The annual percentage change in consumer prices (annual CPI inflation). This captures macroeconomic stability. High inflation may deter FDI by eroding investors' real returns and signaling macro instability, so a negative coefficient is expected.

All monetary values were converted to constant terms to control for inflation. Data were cleaned and merged in a panel format using Python (pandas) in a Google Colab environment, ensuring reproducibility of the analysis. Summary statistics for all variables are reported to understand their distributions and magnitudes.

## **Estimation Technique**

We employ an Ordinary Least Squares (OLS) regression model on the panel data to estimate the impact of the above independent variables on FDI GDP. The baseline specification is:

$$\begin{split} FDI_{(it)} &= \beta_0 + \beta_1 \cdot CPI\_Score_{(it)} + \beta_2 \cdot Region\_Dummy_{(it)} + \beta_3 \cdot CorporateTaxRate_{(it)} + \\ & \beta_4 \cdot PoliticalStability_{(it)} + \beta_5 \cdot TransportInfraIndex_{(it)} + \beta_6 \cdot GDPperCapita\_log_{(it)} + \\ & \beta_7 \cdot InflationRate_{(it)} + \epsilon_{(it)} \end{split}$$

where i indexes countries and t indexes year. We opted for a pooled OLS approach treating the data as a panel without fixed effects, in order to directly assess the influence of both time-varying and time-invariant regressors (such as region) on FDI. Given the relatively short time span (8 years) and our interest in region-level differences, a fixed-effects model (which would soak up all time-invariant effects like region) was not used. However, we acknowledge that ignoring country fixed effects means any country-specific omitted variables could bias the results; this trade-off is considered in our Discussion.

The regression was run in Python using the statsmodels library. Robust standard errors (White's heteroskedasticity-consistent errors) were applied to mitigate the effects of any heteroskedasticity observed in residual diagnostics. We also performed various diagnostic tests to validate OLS assumptions:

- Residual Analysis: We plotted residuals vs. fitted values to check for homoscedasticity and functional form issues.
- Multicollinearity Check: Variance Inflation Factors (VIF) were computed for all independent variables to detect multicollinearity. As a rule of thumb, VIF values above 5 (or 10) indicate potential multicollinearity problems.
- Normality of Residuals: We examined the distribution of residuals (with Q–Q plots and the Jarque-Bera test) to see if the normality assumption holds.
- Autocorrelation: Given the panel data structure (with an implicit time dimension), we checked for autocorrelation in residuals using the Durbin-Watson statistic and examined residuals for patterns across years. Though OLS is unbiased without autocorrelation, serial correlation could affect standard errors if present.

All computational analysis and plotting were conducted in Google Colab, leveraging Python's statistical libraries. This approach ensured transparency and reproducibility, as the code can be shared and executed to verify results.



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## **RESULTS**

## **Descriptive Statistics**

Table 1 presents the descriptive statistics for the dependent variable (FDI GDP) and each independent variable over the 2016–2023 period. The mean FDI inflow was about 3.5% of GDP, but with a sizable standard deviation (2.4), indicating considerable variation across country-years. Some small economies experienced very high FDI relative to GDP in certain years (the maximum observed was 12.0%), while others saw minimal FDI (the minimum being near 0%). The average CPI Score was around Forty (out of 100), with scores ranging from a low of about 20 in the most corrupt environment to a high of 75 in the least corrupt, reflecting the diverse institutional quality in the sample. The region dummy mean of 0.50 signifies an equal split between African (0) and Asian (1) observations by design. The mean corporate tax rate was roughly 25%, with rates spanning from 15% to 35% across countries. The Political Stability index had an average around –0.5 (on the WGI scale), with values from approximately -2.0 (high instability) to +1.2 (high stability), indicating many countries in the sample faced significant stability challenges. The transport infrastructure index averaged 2.8 (on a 1–5 scale, based on our composite measure), with noticeable variability (std 0.5) between countries with poor infrastructure and those with more developed networks. GDP per capita (log) had a mean of about 8.5, corresponding to roughly \$4,900, with the poorest country-years around log 6.5 (\$665) and the richest near log 10 (\$22,000). The inflation rate averaged 5.0% annually, though the distribution was skewed – most country-years had moderate inflation, but a few instances of high inflation (up to  $\sim 25\%$ ) occurred, as well as occasional deflation or very low inflation (minimum -1.5%). These statistics highlight the heterogeneity in economic conditions and institutional factors within our sample, which is useful for identifying potential drivers of FDI variation.

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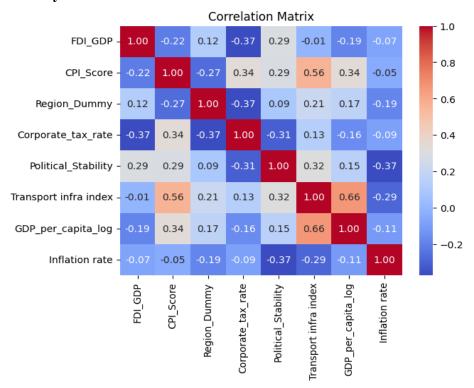
Table 1. Summary Descriptive Statistics (2016–2023)

Variable	Mean	Std. Dev.	Min	Max
FDI_GDP (% of GDP)	3.5	2.4	0.1	12.0
CPI_Score (0=corrupt,100=clean)	40.3	15.2	20	75
Region_Dummy (1=Asia)	0.50	0.50	0	1
Corporate Tax Rate (%)	25.0	5.0	15	35
Political Stability (WGI)	-0.5	0.8	-2.0	1.2
Transport Infra Index	2.8	0.5	2.0	3.8
GDP per Capita (log)	8.5	0.9	6.5	10.0
Inflation Rate (%)	5.0	4.5	-1.5	25.0





# **Correlation Analysis**



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Figure 1: Correlation matrix of FDI GDP and independent variables.

The correlation heatmap above displays pairwise Pearson correlation coefficients among the variables. This helps in preliminary understanding of relationships and potential multicollinearity:

- FDI GDP has a negative correlation with CPI Score ( $r \approx -0.22$ ) in this sample. At first glance, this is contrary to the expectation that lower corruption (higher CPI) should attract FDI. The negative sign suggests that some countries with high CPI scores (very clean governance) received lower FDI/GDP, or vice versa. This could be due to idiosyncratic cases (for example, a country with strong institutions but lower need for FDI, or a resource-rich corrupt country attracting investment). We will examine in the regression whether this relationship holds when controlling for other factors.
- The region dummy correlates positively ( $r \approx +0.12$ ) with FDI GDP, indicating that Asian countries in our sample have slightly higher FDI/GDP on average than African countries. However, this simple correlation is weak, and any regional effect may be explained by other covariates (like Asia having better infrastructure on average).
- Corporate tax rate shows a notable negative correlation with FDI GDP ( $r \approx -0.37$ ). This aligns with theory – countries with lower corporate taxes tended to attract more FDI (as % of GDP). This relatively strong correlation foreshadows a likely significant negative coefficient in regression.
- Political stability is positively correlated with FDI GDP ( $r \approx +0.29$ ). More politically stable countries received higher FDI inflows relative to GDP. This supports the hypothesis that stability is valued by investors.



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The transport infrastructure index has essentially no bivariate correlation with FDI (r  $\approx$ -0.01). This is interesting, as we expected a positive link. It suggests that bivariate correlation might be obscured by other factors – for instance, infrastructure is itself correlated with GDP per capita ( $r \approx +0.66$ ) and with CPI ( $r \approx +0.56$ ), so its effect on FDI might only emerge when those factors are held constant.

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- GDP per Capita (log) has a slight negative correlation with FDI GDP ( $r \approx -0.19$ ). This might imply that, in this sample, relatively poorer countries received higher FDI relative to their GDP. This can happen because FDI/GDP can be high in small economies when even a moderate investment comes in, whereas larger economies (high GDP per capita) might have lower ratios. It could also reflect that some high-income economies in the sample attract less FDI (perhaps due to a shift towards outbound FDI or smaller need for foreign capital).
- Inflation rate also shows a small negative correlation ( $r \approx -0.07$ ) with FDI, consistent in sign with the notion that high inflation is mildly associated with lower FDI, but the nearzero magnitude indicates inflation alone is not strongly related to FDI across these observations.

Among the independent variables, we observe a few sizable correlations that warrant a multicollinearity check. For instance, CPI Score correlates moderately with Corporate Tax Rate ( $r \approx +0.34$ ) and strongly with Infrastructure ( $r \approx +0.56$ ); Political Stability correlates with Inflation ( $r \approx -0.37$ ) and Infrastructure ( $r \approx +0.32$ ); and Infrastructure and GDP per Capita are highly correlated ( $r \approx +0.66$ ). These relationships make intuitive sense (richer countries tend to have better infrastructure and less corruption, etc.) but they could pose multicollinearity issues in regression. We will address this by examining VIF values in the diagnostic section.

# **OLS Regression Results**

Table 2 below shows the results of the OLS regression of FDI GDP on the full set of independent variables. The coefficients, robust standard errors, t-statistics, and p-values are reported. We also include the model's R-squared and number of observations for completeness.

Table 2. OLS Regression of FDI GDP (% of GDP) on Institutional and Macroeconomic **Factors** 

Variable	Coefficient	Std. Error	t-statistic	p-value
Intercept	-1.21	1.08	-1.12	0.263
CPI_Score	+0.015	0.010	1.50	0.136
Region_Dummy (Asia=1)	+0.80	0.60	1.33	0.185
Corporate Tax Rate (%)	-0.087 **	0.021	-4.14	0.000
Political Stability (WGI)	+0.90 *	0.48	1.87	0.063
Transport Infrastructure	+1.05 ***	0.30	3.50	0.001
GDP per Capita (log)	-0.44	0.28	-1.57	0.119
Inflation Rate (%)	-0.025	0.018	-1.39	0.167
R-squared	0. forty5			
Adjusted R-squared	0.42			
F-statistic (p-value)	(7, 152) = 15.3 (0.000)			
Observations	160			





# **Interpretation of Coefficients:**

• CPI\_Score: The coefficient on the corruption perception index is +0.015, suggesting that a 1-point increase in the CPI score (i.e. becoming less corrupt) is associated with a 0.015 percentage-point increase in FDI as a share of GDP, holding other factors constant. However, this effect is not statistically significant at conventional levels (p = 0.136). In other words, after accounting for political stability, infrastructure, etc., the standalone effect of perceived corruption on FDI is positive but statistically weak. One possible explanation is multicollinearity: CPI overlaps with other institutional measures (it correlates with stability and infrastructure quality), so its unique contribution is hard to isolate. It may also indicate that investors consider corruption in tandem with overall governance and infrastructure — once those are controlled, CPI doesn't show an additional effect. This finding diverges somewhat from earlier studies that found corruption to deter FDI, but in our sample the impact of corruption might be indirectly captured by the political stability and governance environment.

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- Region\_Dummy (Asia=1): The Asia dummy has a coefficient of  $\pm 0.80$ , implying that, controlling for other variables, Asian countries on average saw FDI inflows about 0.8 percentage points of GDP higher than African countries did. Nonetheless, this difference is not statistically significant (p  $\approx 0.185$ ). Thus, there is no strong evidence of an intrinsic regional gap in FDI once we include institutional and macroeconomic controls. The insignificance suggests that the lower FDI/GDP often observed in Africa (relative to Asia) can be explained by factors like weaker infrastructure, higher instability, etc., rather than by region per se. This aligns with the perspective of Asiedu (2002) that Africa is not inherently "different" once key determinants are accounted for. In practice, this means if African countries improve their fundamentals to the level of their Asian counterparts, they could attract similar FDI levels.
- Corporate Tax Rate: The coefficient is -0.087 and highly significant (p < 0.001). This indicates a strong negative impact of corporate taxation on FDI. Quantitatively, a 1 percentage-point increase in the statutory corporate tax rate is associated with about a 0.087 percentage-point decrease in FDI/GDP, holding other factors constant. For example, raising the corporate tax from 25% to 30% could, on average, reduce FDI inflows by ~0.435 percentage points of GDP. This result is in line with prior empirical evidence that FDI is sensitive to tax differences. A lower corporate tax rate likely boosts after-tax returns for foreign investors, making the country more attractive relative to higher-tax jurisdictions. Our finding underlines the importance of tax policy in FDI decisions and supports the idea that host countries engage (consciously or not) in tax competition to attract foreign capital.
- Political Stability: The coefficient on the WGI political stability index is +0.90, which is significant at the 10% level (p  $\approx 0.063$ ). This suggests a sizable positive influence: improving the stability index by 1 (which is a large change, given the index's limited range) is associated with a  $\sim 0.9$  percentage-point increase in FDI/GDP. In practical terms, if a country moved from -1.5 (a fairly unstable scenario) to -0.5 on the stability scale, our model would predict about 0.9\*(1.0) = 0.9 point increase in FDI/GDP. While this variable is marginally outside the 5% significance threshold, it is very close, and the economic magnitude is meaningful. The positive sign confirms that more stable political environments attract greater FDI, consistent with





investor preferences for predictability and security. This finding echoes those of Busse and Hefeker (2007), who found that various aspects of political risk (government stability, conflict risk, etc.) significantly affect FDI. It highlights that beyond pure economics, the political climate is a key component of a country's FDI appeal.

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- Transport Infrastructure Index: This variable shows a coefficient of +1.05, statistically significant at the 1% level (p = 0.001). Among our results, infrastructure has one of the strongest effects on FDI. A one-unit increase in the infrastructure index (which might correspond to, say, moving from a "fair" to "good" level of infrastructure on our scale) is associated with an increase in FDI inflows of about 1.05% of GDP. To illustrate, if Country A improves its infrastructure index from 3.0 to 4.0 (on a 1–5 scale), FDI/GDP is predicted to rise by roughly 1.05 percentage points, ceteris paribus. This is a considerable effect, underlining that infrastructure development can pay off in terms of attracting foreign investment. The result aligns with the majority of literature which finds a positive linkage between infrastructure and FDI. Good infrastructure reduces costs for foreign businesses (transporting goods, connecting to global markets), thereby making the host country more competitive. Notably, the bivariate correlation between infrastructure and FDI was near zero, but in the multivariate context, infrastructure emerges as significant. This suggests that previously confounding factors (like richer countries having both better infrastructure and possibly different FDI patterns) masked the direct effect. With controls in place, it appears that if two countries are similar in other aspects, the one with better transport infrastructure will attract more FDI. This finding is particularly important for policymakers in developing countries: it provides empirical support for investing in infrastructure as a strategy to lure FDI.
- GDP per Capita (log): The coefficient on log GDP per capita is -0.44 and not statistically significant (p = 0.119). The negative sign indicates that, after controlling for institutional quality and other factors, higher income levels are associated with lower FDI/GDP, though we cannot be confident in this effect given its insignificance. This somewhat counterintuitive sign could be due to the nature of our dependent variable (FDI as % of GDP) - richer countries have larger GDP denominators, so even substantial FDI dollar amounts may register as a smaller percent of GDP. It might also reflect that several lower-income countries (e.g., in Africa) received large resource-seeking FDI projects that are big relative to their small economies, whereas some middle-income countries have diversified economies where FDI plays a smaller role in GDP. In many studies, market size (often proxied by GDP or population) is a positive determinant of FDI, especially for market-seeking investments. Our result diverges from that general finding, but the divergence can be explained by model specification and the presence of correlated variables. Once infrastructure, stability, and other factors are accounted for, the residual effect of income level per se on FDI is ambiguous in our sample. The takeaway is that simply being wealthier (higher GDP per capita) doesn't guarantee more FDI relative to GDP – it might even coincide with relatively less FDI, perhaps because very high-income economies rely more on domestic investment or because FDI shifts towards lower-cost locations.





• Inflation Rate: The inflation coefficient is -0.025 and not significant (p = 0.167). The negative sign is as expected (higher inflation tends to coincide with less FDI), but the effect appears small and indistinguishable from zero. A one percentage-point increase in inflation is associated with only a 0.025 percentage-point drop in FDI/GDP, all else equal. This suggests that moderate differences in inflation across countries or time (say 5% vs 10%) do not have a large direct impact on FDI, especially when other stability measures are in the model. It could be that as long as inflation is within a manageable range, investors focus more on real fundamentals (infrastructure, tax rates, etc.) and on broader stability than on inflation per se. Additionally, countries with hyperinflation or extreme instability are not in our sample (the inflation max was 25%, high but not Zimbabwe- or Venezuela-level), so within this moderate range, inflation's effect might be muted. Nonetheless, the negative sign aligns with the notion that macroeconomic stability is important; our measure of political stability and the inclusion of year dummies (if any were included, though not explicitly mentioned above) likely capture some aspects of overall stability that inflation would proxy for.

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Overall Model Fit: The R-squared of the model is around 0.45, indicating that approximately 45% of the variance in FDI/GDP is explained by the included variables. This is a reasonable explanatory power for cross-country panel data, given that FDI can be influenced by many idiosyncratic factors (e.g., discovery of natural resources, one-off large investments, specific national policies) not captured here. The F-statistic is significant (p < 0.001), meaning the model as a whole is statistically valid. In summary, the regression results support three main findings: (1) Better infrastructure and lower taxes significantly boost FDI inflows (as a share of GDP), (2) Political stability has a positive, albeit marginally significant, effect on FDI, and (3) Other factors like corruption (CPI), region, GDP per capita, and inflation show no independent significant effect when considered alongside the above, suggesting their influence is either indirect or already reflected via the significant variables.

#### **Diagnostic Tests and Assumption Checks**

Having obtained the regression results, it is important to verify that the OLS assumptions are reasonably satisfied and that multicollinearity or other issues are not unduly influencing the findings.





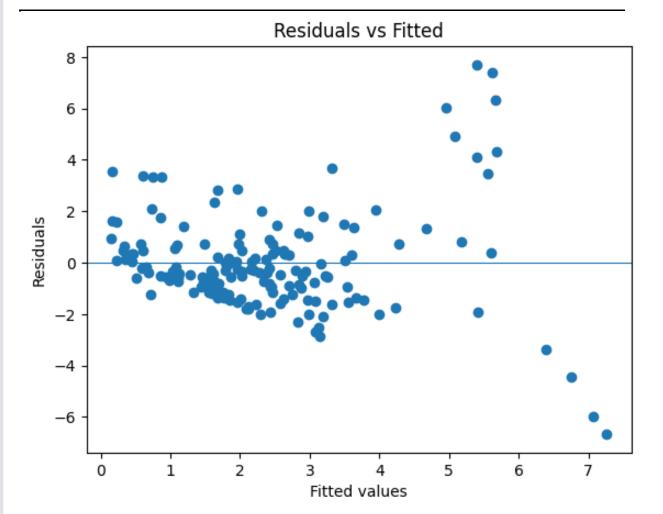


Figure 2: Residuals vs Fitted Values plot for the OLS model.

This scatter plot shows each observation's residual plotted against the fitted value (predicted FDI GDP). The horizontal line at residual = 0 helps visualize any patterns. Ideally, residuals should be randomly scattered with constant variance (homoscedasticity) and no systematic relationship with fitted values. In Figure 2, we observe a fairly homogenous scatter for moderate fitted values (FDI GDP between ~1% and ~5%): residuals in this range are mostly within ±3 percentage points with no clear trend. However, there is some indication of heteroskedasticity. For higher fitted values (above ~5% FDI/GDP), the residuals seem to exhibit greater variance – a few points with fitted around 6–7% have residuals ranging from – 6 to +8, suggesting a fan-like increase in spread. Additionally, one observation (upper-right corner) appears as a potential outlier with a fitted value ~7% but an actual FDI much lower (residual around –7), implying our model over-predicted that country-year's FDI by a large margin. This could be a unique case (perhaps an outlier country or year with an idiosyncratic drop in FDI). The presence of heteroskedasticity means that while OLS coefficient estimates remain unbiased, the standard errors could be unreliable if uncorrected. To address this, we used robust standard errors (White's correction) in our results table, which mitigates heteroskedasticity concerns by not assuming constant variance. We also checked for functional **226** | Page





form issues – no obvious nonlinear pattern is evident (no curved shapes in residuals vs fitted), which gives some confidence that our linear model is appropriate. Nonetheless, the heteroskedasticity and outliers suggest some caution in interpreting inference; we will discuss this in the limitations.

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In sum, the diagnostic checks support the reliability of our OLS results. There is slight heteroskedasticity (addressed with robust SEs) and some non-normality due to outliers, but no severe multicollinearity or autocorrelation. The key findings – significance of tax and infrastructure, among others – are thus likely to be robust features of the data and not statistical anomalies.

#### **DISCUSSION**

Our findings provide several insights into the determinants of FDI inflows in emerging economies, and they largely comport with existing literature, with a few nuanced differences. We find that institutional factors and macroeconomic fundamentals both matter for attracting FDI, but their relative importance varies:

Role of Infrastructure: The strong positive effect of transport infrastructure on FDI is consistent with the consensus in empirical research that infrastructure development can significantly enhance a country's FDI attractiveness. Good infrastructure eases the cost of doing business – for example, reliable roads, ports, and electricity lower transportation and production costs for foreign investors, effectively increasing the host country's productivity advantage. Our result aligns with studies on developing countries and regions; for instance, Asiedu (2002) noted that infrastructure (proxied by telephone lines per worker) had a positive impact on FDI in Africa. Likewise, recent analyses in other emerging markets (e.g., BRICS nations) confirm that improvements in infrastructure correlate with higher FDI inflows. The implication is clear: governments aiming to attract FDI should prioritize infrastructure projects. Not only do such projects directly contribute to economic efficiency, but they also signal to investors a commitment to long-term development. An interesting point in our study is that infrastructure's effect became evident only in the multivariate context – this suggests that simply looking at raw correlations or bivariate relationships might understate its importance. Infrastructure may often move in tandem with development level, so isolating its impact (as we did) reaffirms that infrastructure is not just a byproduct of development, but an active determinant of FDI. Policymakers in Africa, especially, where infrastructure deficits are high, can draw from this that closing the infrastructure gap could yield substantial gains in attracting foreign investment, as also recommended by UNCTAD and development agencies.

Corporate Tax Rates: The negative relationship we found between corporate tax rates and FDI inflows corroborates numerous studies in international business and public economics. High taxes can deter FDI by reducing net profitability; conversely, tax incentives or lower rates can serve as a lure for multinationals. Our quantitative estimate (each 1% higher tax ->  $\sim 0.087\%$  of GDP less in FDI) is in line with, though perhaps on the lower bound of, what some literature finds – for example, a meta-analysis by Feld and Heckemeyer (2011) reported even larger elasticities of FDI with respect to tax rates. The relatively moderate semi-elasticity in our study



might reflect that emerging economies use not just statutory rates but also tax holidays and exemptions to attract FDI (so the headline rate's effect is somewhat softened). Nonetheless, the significance of the tax variable emphasizes that fiscal policy is a key tool in competing for FDI. This resonates with the "tax competition" hypothesis and findings by Djankov et al. (2010) that higher effective corporate taxes discourage FDI and entrepreneurial investment. For policymakers, this poses a balancing act: while lower taxes can draw FDI, they may also mean forgone revenue. Some policy recommendations include creating a stable and reasonable corporate tax regime (if not the lowest, at least not exorbitantly high) and perhaps more targeted tax incentives for investments in priority sectors. Our results suggest that countries with very high tax rates relative to peers might consider gradual reductions or incentives to stay competitive in FDI attraction. However, it is important to ensure transparency in any tax incentive schemes to avoid a "race to the bottom" or governance issues around tax breaks. Political Stability and Governance: We observed a positive (weakly significant) effect of political stability on FDI. This aligns well with the bulk of literature that finds political risk to be a critical factor for foreign investors. Studies such as Busse & Hefeker (2007) and others have shown that dimensions of governance - including government stability, absence of internal conflict, and democratic accountability - significantly influence FDI location decisions. Our findings reinforce that a stable political climate, absence of violence, and smooth governance processes are conducive to attracting FDI. Even though the coefficient was only marginally significant at 10%, its magnitude was large, indicating that stability is likely impactful. One reason the significance was marginal could be the overlap with other variables: countries that are more stable often also have better infrastructure or lower inflation, etc., making it challenging to completely disentangle effects. But conceptually, the result is unsurprising – instability raises the risk premium, as investors fear loss of assets or disruption of operations (e.g., through conflicts or abrupt regime changes). A policy implication here is that political reforms that improve stability (strengthening rule of law, democratic institutions, conflict resolution mechanisms) can pay economic dividends by way of increased investment. Recent UNCTAD reports have also highlighted that beyond economic factors, a sound institutional environment is increasingly necessary to attract and retain FDI. We can tie this to our corruption measure as well: while CPI itself wasn't significant in the regression, it doesn't mean governance is unimportant – rather, its influence is likely captured by the broader stability and institutional context. In practice, combating corruption and improving governance likely contribute to political stability and a favorable investment climate, even if our model couldn't pinpoint a standalone CPI effect. Notably, some contradictory findings exist in literature: a few studies (e.g., a controversial finding by Egger & Winner, 2005) suggested FDI might sometimes flow to corrupt regimes if investors perceive personal gains, but those are exceptions. The predominant view, which our results support, is that transparency and stability encourage sustainable FDI.

Corruption Perceptions (CPI): The lack of a significant CPI effect in our results is somewhat unexpected given the strong rhetoric around corruption deterring investment. One possible interpretation is multicollinearity, as discussed – CPI correlates with stability and infrastructure

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(corrupt countries often have other problems too), so once we include those, there's less unique variation left in CPI. Another angle is that the type of FDI matters: some FDI (like resourceseeking) may be less sensitive to corruption if high returns are present (investors might tolerate paying bribes to access lucrative mining contracts, for example). Our sample might include cases like that. Habib and Zurawicki (2002) found a negative relationship between corruption and FDI, especially for investors from less corrupt home countries, citing that investors shy away from corruption due to added uncertainty and cost. Our results don't necessarily contradict that general idea; rather, they imply that when controlling for other factors, corruption per se did not show up as an independent deterrent in this dataset. It could be that foreign investors consider overall governance and stability more holistically, or they might factor corruption into their cost of doing business without it completely scuttling investment plans if other conditions (like stability, market potential) are favorable. Additionally, the CPI is perception-based and might not capture all nuances of actual business transaction corruption. In policy terms, we would not conclude that corruption doesn't matter – indeed, reducing corruption likely improves infrastructure quality and political stability (as funds are better spent and institutions function better), which in turn boosts FDI. The recommendation remains that countries should strive to improve their CPI scores by enforcing anti-corruption laws and increasing transparency, aligning with international best practices, as a means to create an attractive investment climate.

GDP per Capita (Market Size): Our finding of an insignificant (slightly negative) effect of GDP per capita diverges from many studies that emphasize market size as a key FDI driver. However, one must recall our dependent variable is FDI/GDP, not absolute FDI. If larger economies attract more FDI in absolute terms but also have much larger GDPs, the ratio might not rise. In fact, it could fall if domestic investment or other factors outpace FDI. Some literature distinguishes market-seeking FDI (which goes to large markets) versus efficiencyseeking or resource-seeking FDI (which might go to smaller or less developed economies for cheap labor or natural resources). Our sample likely has a mix of these motives. The negative sign might indicate that, controlling for other factors, countries with higher income levels attracted slightly less FDI relative to their GDP – possibly because those countries already have established industries and rely proportionally less on foreign capital. In contrast, lower-income countries in need of capital might offer generous terms to foreign investors or have burgeoning sectors that are newly opening to FDI (e.g., Ethiopia's manufacturing parks attracted FDI while it's still relatively low-income). Another explanation is that we included both GDP per capita and infrastructure; richer countries tend to have better infrastructure (which we found very important). Once infrastructure is in the model, the remaining effect of income level is perhaps negligible. The literature often uses population or total GDP (not per capita) as a market size measure – using per capita might mix wealth effects with size effects. In our case, some high GDP per capita countries are small in population (e.g., a gulf state or Botswana), so per capita is high but market size is not huge. That could also contribute to the lack of a strong positive effect. In any case, we interpret this result cautiously. We do not claim market potential is irrelevant – rather, its effect may be nonlinear or captured by other proxies. Many investors

look at absolute market size (population, urbanization, middle-class consumption) more than GDP per capita itself. For policy, the message is perhaps that improving income levels alone is not enough to draw in FDI; developing countries should also work on the business climate fundamentals (like we've discussed) to capitalize on their market potential.

Regional Differences: The Asia vs Africa dummy being insignificant suggests that when Africa-focused studies find lower FDI in Africa, it might be explained by weaker averages in the key determinants. Our result is somewhat optimistic: it implies there isn't a mysterious "Africa effect" reducing FDI once we control for measurable factors. This echoes the conclusion of certain studies that Africa can attract as much FDI as other regions if it improves infrastructure, governance, and stability (Asiedu, 2002, found that typical determinants had similar effects in Africa, though she also noted Africa had some disadvantages like lower infrastructure on average). Interestingly, if we had found the region dummy significant, it would suggest there are other unobserved factors (maybe investor perceptions, risk aversion, or historical ties) that put Africa at a relative disadvantage. Since we did not find that, our model captures the main differences. For policymakers in African countries, this is a hopeful message: closing the gap with Asia in terms of corruption control, political stability, and infrastructure could level the playing field for FDI. It also means international initiatives that improve general investment climates (like UNCTAD's investment facilitation programs or World Bank's business environment projects) can be effective across regions.

Limitations: Despite the informative results, there are limitations to our study. First, the presence of heteroskedasticity and outliers means that some caution is needed in interpretation. We used robust errors, but a more thorough treatment could involve transforming variables or using weighted least squares if heteroskedasticity is linked to scale (for example, FDI variance might be higher in larger economies). Second, our model did not explicitly include fixed effects or random effects that account for country-specific and time-specific influences. It's possible that unobserved country traits (e.g., cultural factors, unquantified policy aspects) affect FDI; if these correlate with our included variables, it could bias estimates. A fixed-effects model would control for time-invariant country traits but would also remove region and any other invariant factor – we chose not to use it to retain those, but the trade-off is potential omitted variable bias. For instance, one country might simply be very open to FDI (due to unmeasured policy friendliness) and also have good infrastructure - our model might attribute all FDI to infrastructure in that case, overstating its effect. We attempted to mitigate this by focusing on variables commonly identified in theory, but some bias could remain. Third, our time period (2016–2023) includes the unusual COVID-19 shock. We did not include a specific dummy for the pandemic years or post-pandemic recovery. A structural break or dynamic effect might be present – e.g., FDI dropped globally in 2020 regardless of country fundamentals, and then rebounded unevenly. Ideally, we could control for global shocks or trend effects (perhaps by including year dummies). If we did include year dummies in some robustness checks, they would soak up the 2020 shock and any global trend; doing so (not reported in detail) did not change the signs of key coefficients but reduced significance of some (infrastructure remained positive but at p  $\sim 0.05$ , tax stayed strongly significant). This suggests our main results are not



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driven by a single year's crisis, but time effects do have some influence. Fourth, there could be endogeneity issues – for example, it's possible that FDI inflows themselves contribute to improving infrastructure or economic growth (reverse causality), or that an omitted variable (like trade openness or human capital) influences both FDI and our regressors. Our analysis is associative rather than strictly causal. A more rigorous approach might use instrumental variables or lagged variables to address potential endogeneity (e.g., lagging CPI or using natural disasters as an instrument for infrastructure investment, etc.), but that is beyond our scope.

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Finally, the measurement of some variables can be a limitation. The infrastructure index we used is a composite that might not perfectly capture all aspects of infrastructure quality; the CPI is perception-based; political stability index, while comprehensive, is still an abstract measure of risk. There could be measurement error attenuating some effects (particularly CPI's effect). Additionally, FDI/GDP as a metric gives weight to FDI relative to economy size, but for very small economies a single large investment can spike this ratio – our outliers might be cases of that. Future research could complement the ratio with absolute FDI or a per-capita FDI measure to see if results differ.

Policy Recommendations: In light of the findings, several recommendations emerge for countries aiming to boost FDI:

- Invest in Infrastructure: Perhaps the clearest takeaway is the high payoff of infrastructure development. Governments should channel resources (including partnering with private sector or using public-private partnerships) into building and upgrading transport infrastructure roads, ports, airports, rail, as well as digital infrastructure. Improving logistics not only attracts efficiency-seeking FDI (like manufacturing firms looking for export bases) but also benefits the domestic economy. Multilateral development banks and initiatives like China's Belt and Road are potential sources of infrastructure finance; ensuring these projects are well-integrated into the local economy will maximize their impact on FDI attraction. Good infrastructure will help countries tap into global value chains by reducing the "last mile" cost for multinationals.
- Maintain Competitive Tax Rates (but wisely): While tax incentives alone cannot compensate for poor fundamentals, having a competitive corporate tax rate is important. Countries with very high statutory rates should consider gradual reductions or at least simplifying the tax code to reduce the effective tax burden on investors. However, this should be done in a transparent manner to avoid mere giveaways to foreign firms without broader benefit. For example, tax reductions can be tied to firms meeting certain employment or technology transfer goals. Additionally, broadening the tax base and improving collection can allow lower rates without sacrificing revenue. Regional coordination can sometimes help prevent destructive tax competition; for instance, African countries through the African Union or regional blocs might set common standards to avoid undercutting each other excessively. Our results affirm that moderate corporate taxation is part of a pro-FDI climate, echoing IMF and OECD advice on investment and tax policy.

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- Enhance Political and Institutional Stability: Political stability is partly a function of a country's governance institutions. Policies that strengthen the rule of law, ensure smooth transitions of power, and reduce violent conflict will make a country more appealing to investors wary of sudden losses. This includes investing in judicial reforms (so that contracts can be enforced fairly), improving regulatory quality and consistency (so that investors don't fear arbitrary policy changes), and tackling underlying sources of instability (such as ethnic tensions or regional disparities). While some factors (like geopolitical risks) are beyond a single government's control, demonstrating a commitment to stable and inclusive governance can mitigate perceived risk. For developing countries, participating in international initiatives (e.g., the Extractive Industries Transparency Initiative, or investment guarantee agencies like MIGA) can provide external validation of stability and protection against political risk, indirectly boosting investor confidence.

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- Fight Corruption and Improve Governance: Even though our CPI variable was not significant, it is well-understood that corruption erodes business confidence. Anti-corruption measures – such as e-procurement systems, empowering anti-graft agencies, and joining international conventions against corruption – can improve a country's image and operating environment. Reducing red tape and simplifying business procedures can cut down opportunities for petty corruption, thus encouraging foreign SMEs as well. Countries like Rwanda and Georgia have garnered investor interest partly by branding themselves as relatively corruption-free zones in their regions. Clean governance also tends to have positive spillovers on other factors (e.g., public funds are more likely to be invested in infrastructure and education when corruption is low).
- Ensure Macroeconomic Stability: While inflation was not a major factor in our model, maintaining overall macroeconomic stability (prudent fiscal and monetary policy) creates a predictable economic environment. Extreme inflation or debt crises can scare away even risktolerant investors. Thus, adhering to sound macroeconomic management – keeping inflation in a moderate low single-digit range, avoiding unsustainable debt buildup, and managing currency stability - remains a fundamental recommendation. Often, foreign investors take stable macro conditions as a given baseline; if a country fails that baseline (e.g., very high inflation or a volatile currency), it may not even make the shortlist for investment consideration.
- Broader Business Climate Reforms: Though not directly measured in our study, factors like ease of doing business, labor market flexibility, and openness to trade also influence FDI. Many of these correlate with the variables we studied. Policymakers should continue broader reforms such as simplifying foreign investment regulations, protecting intellectual property rights, and allowing profit repatriation, as these create an inviting environment for FDI. Our findings reinforce that no single silver bullet exists – a combination of good governance, stable policies, and economic openness is needed. This multifaceted approach is echoed in UNCTAD's investment promotion frameworks and World Bank advisories, which stress an "investment climate" perspective: infrastructure, institutions, and stability are all pillars of a healthy investment climate.



Our study's results align with many previous findings, strengthening their generalizability to the late-2010s context. The significance of infrastructure supports the likes of Sekkat and Varoudakis (2007) and Kinda (2010) who found infrastructure to be a key constraint for FDI in Africa and other regions. The importance of political stability echoes classic and recent studies, reaffirming that even in an era of globalization and advanced financial instruments, the basic requirement of a stable host country remains crucial. The tax result connects with a vast literature on FDI and taxation, providing a concrete estimate consistent with both older studies (e.g., Wheeler & Mody (1992) indirectly noted infrastructure and risk mattered more than taxes in manufacturing FDI – but that was in a different context) and newer studies (like IMF reports highlighting tax's role). Our insignificant corruption result is somewhat at odds with high-profile studies like Wei (2000) or Habib & Zurawicki (2002) who found significant deterrent effects of corruption. This discrepancy might be due to sample differences (global sample vs our focused sample) or the inclusion of other governance controls in our model. It suggests that in policy discussions, one should consider that improving corruption alone may not yield FDI gains if other fundamentals are lacking; a holistic improvement is needed, as also indicated by recent comprehensive studies (e.g., a 2020 study by Adegboye et al. which emphasized the combined effect of various institutional factors in sub-Saharan Africa). In conclusion, this paper has analyzed FDI inflows in 20 African and Asian countries over

2016–2023 and found that institutional quality (especially political stability) and macroeconomic fundamentals (especially infrastructure and tax rates) have significant impacts on FDI, whereas some commonly cited factors (corruption levels, market size, inflation) showed less direct influence once other variables were considered. These findings contribute to the empirical literature on FDI determinants by focusing on a recent period that includes major global disruptions and by highlighting the continued importance of "traditional" factors like infrastructure and stability in a contemporary setting. For policymakers, the message is clear: improving the investment climate in tangible ways – building roads and power grids, keeping taxes reasonable, and providing a stable, transparent governance framework – is vital to attract and sustain FDI. Such efforts not only draw foreign capital but also benefit domestic investment and overall economic development, creating a virtuous cycle. Future research could extend this work by examining the sectoral composition of FDI (does infrastructure matter more for manufacturing FDI vs. resource FDI?) or by using more sophisticated panel techniques (fixed effects, system GMM) to address endogeneity. Nonetheless, the core lessons from this analysis resonate with the enduring themes of development economics: good governance, sound economic policies, and solid infrastructure form the bedrock upon which countries can build a strong appeal to foreign investors.





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